

# SAVE THE DATE

The Planned Giving Forum of Greater Sacramento offers a wide range of planned giving education and networking opportunities. Advance your planned giving knowledge and technical expertise from high-quality speakers, nationally-recognized presenters and local development experts.

## PROGRAM DETAILS

### Location

KVIE  
2030 W. El Camino Ave  
Sacramento, CA  
*\*Unless noted*

### Networking

11:30 AM - 12:00 PM

### Program

12:00 PM - 1:30 PM

## THANK YOU SPONSORS!

### Major Sponsor

- Chuck Ebersole
- HoyleCohen

### Education Sponsors

- Capital Public Radio
- Sacramento Region Community Foundation
- University of the Pacific
- Yolo Community Foundation

For more information about the Planned Giving Forum of Greater Sacramento, programs or how to become a member, please visit [www.pgfsac.org](http://www.pgfsac.org).



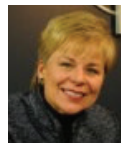
**January 29, 2020**

### Planned Giving 101 (Full-Day Course)

Craig Wruck

Location: Placer SPCA, 200 Tahoe Ave, Roseville

*\*This is a rescheduled program and space is limited. Please contact us for more information.*



**February 27, 2020**

### Power of Persuasion - Influencing People to Say YES!

Rose Lester



**March 26, 2020**

### Fundraising Essentials Bootcamp (Full-Day Workshop)

Kathy Drucquer-Duff



**April 23, 2020**

### Philanthropy from the Advisor's Perspective

Advisors Panel, moderated by Kevin Smith Fagan



**June 25, 2020**

### Debunking Four Common Myths Surrounding Planned Giving

Nathan Stelter



**September 24, 2020**

### Ten Commandments for Working with Senior Donors

Lita Reyes

**October 22, 2020 - To be Announced**



**November 19, 2020**

### Planned Giving When That's Not All You Do

Fundraising Professionals Panel and Annual Wine Reception

*\*Program and wine reception starts at 4:30 PM.*