The Planned Giving Forum of Greater Sacramento offers a wide range of planned giving education and networking opportunities. Advance your planned giving knowledge and technical expertise from high-quality speakers, nationally-recognized presenters and local development experts.

**January 29, 2020**
**Planned Giving 101 (Full-Day Course)**
Craig Wruck  
Location: Placer SPCA, 200 Tahoe Ave, Roseville  
*This is a rescheduled program and space is limited. Please contact us for more information.*

**February 27, 2020**
**Power of Persuasion - Influencing People to Say YES!**
Rose Lester

**March 26, 2020**
**Fundraising Essentials Bootcamp (Full-Day Workshop)**
Kathy Drucquer-Duff

**April 23, 2020**
**Philanthropy from the Advisor’s Perspective**
Advisors Panel, moderated by Kevin Smith Fagan

**June 25, 2020**
**Debunking Four Common Myths Surrounding Planned Giving**
Nathan Stelter

**September 24, 2020**
**Ten Commandments for Working with Senior Donors**
Lita Reyes

**October 22, 2020 - To be Announced**

**November 19, 2020**
**Planned Giving When That’s Not All You Do**
Fundraising Professionals Panel and Annual Wine Reception  
*Program and wine reception starts at 4:30 PM.*

**PROGRAM DETAILS**

**Location**
KVIE  
2030 W. El Camino Ave  
Sacramento, CA  
*Unless noted*

**Networking**
11:30 AM - 12:00 PM

**Program**
12:00 PM - 1:30 PM

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